Forms & Agreements

What's Included In This Packet

Sellers Disclosure Statement*
Real Estate Sale/Purchase Contract* (7 pages)
Addendum* (1 page)
Removal/Extension of Specified Contingency(ies)* (1 page)
Lead-Based Paint Disclosure Form* (1 page)
Sellers Estimated Proceeds Worksheet* (1 page)
Earnest Money Escrow Agreement (1 page)
Mortgage Payoff Request and Authorization (1 page)
Homeowners Associations/Condominium Status (1 page)
Buyers Information Sheet (1 page)
Sellers Information Sheet (1 page)
Safety Tips Sheet (1 page)

Before completing or distributing any of these forms, make several photocopies of the blank originals, so you'll have what you need in case of changes, errors, etc. Then, after completing one original, photocopy as needed.

*Caution: The enclosed forms and materials DO NOT replace the professional advice of your attorney or Realtor®. They are included to assist you and to provide you with a starting point for your homeselling transactions. These forms are designed for the sale of an existing home or condominium. They should be reviewed, modified and supplemented or amended by your attorney or Realtor® for your unique transaction prior to their use. Significant modifications will be needed for vacant land or commercial property. Therefore, Liberty Title Agency disclaims any liability for loss or damage which may be incurred by reason of use of these forms.



LEAD-BASED PAINT SELLER'S DISCLOSURE FORM



Property Address Street MICHIGAN City, Village, Township **Lead Warning Statement** Every purchaser of any interest in residential real property on which a residential dwelling was built prior to 1978 is notified that such property may present exposure to lead from lead-based paint that may place young children at risk of developing lead poisoning. Lead poisoning in young children may produce permanent neurological damage, including learning disabilities, reduced intelligence quotient, behavioral problems, and impaired memory. Lead poisoning also poses a particular risk to pregnant women. The seller of any interest in residential real property is required to provide the buyer with any information on lead-based paint hazards from risk assessments or inspections in the seller's possession and notify the buyer of any known lead-based paint hazards. A risk assessment or inspection for possible lead-based paint hazards is recommended prior to purchase. I. Seller's Disclosure (initial) (a) Presence of lead-based paint and/or lead-based paint hazards (check one below): Known lead-based paint and/or lead-based paint hazards are present in the housing (explain): Seller has no knowledge of lead-based paint and/or lead-based paint hazards in the housing. (b) Records and reports available to the seller (check one below): Seller has provided the purchaser with all available records and reports pertaining to lead-based paint and/or lead-based paint hazards in the housing (list documents below): Seller has no reports or records pertaining to lead-based paint and/or lead-based paint hazards in the housing. Seller certifies that to the best of his/her knowledge, the Seller's statements above are true and accurate. Seller(s) Date: Date: ___ II. Agent's Acknowledgment (initial) Agent has informed the seller of the seller's obligations under 42 U.S.C. 4852d and is aware of his/her responsibility to ensure compliance. Agent certifies that to the best of his/her knowledge, the Agent's statement above is true and accurate. Agent Date: _ III. Purchaser's Acknowledgment (initial) (a) Purchaser has received copies of all information listed above. (b) Purchaser has received the federally approved pamphlet *Protect Your Family From Lead In Your Home*. (c) Purchaser has (check one below): Received a 10-day opportunity (or other mutually agreed upon period) to conduct a risk assessment or inspection of the presence of lead-based paint or lead-based paint hazards; or Waived the opportunity to conduct a risk assessment or inspection for the presence of lead-based paint and/or lead-based paint hazards. Purchaser certifies to the best of his/her knowledge, the Purchaser's statements above are true and accurate. Purchaser(s)



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Real Estate Sale/Purchase Contract

THIS IS AN IMPORTANT LEGAL DOCUMENT. ALL PARTIES ARE ADVISED TO SEEK THE ADVICE OF AN ATTORNEY IN CONNECTION WITH THE EXECUTION OF THIS CONTRACT.

This Contract made the	day of	, 20,
Is by and between		("Seller")
Address:		and
		("Purchaser")
Address:		
	1. CRITERI	A
1.1 Sale; Property. Seller agree	es to sell and convey, su	ubject to easements and restrictions of
record, and subject to the lien	of taxes not yet due a	nd payable at time of closing, and
Purchaser agrees to purchase	the property located in	n the
,(County of	, State of,
commonly known as		
the legal description of which		
		ce commitment (the "Property".)
1.2 Fixtures: Improvements. The	nis sale includes all fixtu	res, improvements and appurtenances
attached to the property as of	this date, including bu	ot not limited to: all lighting and plumbing
fixtures, shades, blinds, curtains	s, curtain rods, drapes,	drapery hardware, wall-to-wall carpeting,
purchased water softeners, au	tomatic garage door e	equipment, storm windows and doors,
screens, awnings and antenno	ıs, including rotor equip	oment, if any, as well as the following
personal property for which a	bill of sale will be given:	:
The following items are exclude of possession:		e removed from the Property prior to tender

			Dollars (\$.		
1.4 Earnest M	loney. Seller acl	knowledges the rec	eipt of		
paid by Purc escrow acco	haser as earnest ount pursuant to	et money. This money its Standard Escrow this Contract is not o	/ will be depo Agreement u	sited with Liber ntil closing, at v	ty Title Agency in vhich time it will b
to the Purch	aser.				
1.5 Payment	. The balance o	of			
			Dollars (\$_		
will be paid (as follows:				
		perty that is subject o			
		ees to transfer			_
		the following langua	-	•	
to make	division	ns under section 108	of the Land D	Division Act, Act	No. 288 of the
Public Acts c	f 1967. This prop	perty may be locate	d within the v	icinity of farm Ic	and or a farm
operation. C	Senerally accep	oted agriculture and	managemen	t practices which	ch may generate
noise, dust, c	dors and other o	associated condition	ns may be use	ed and are prot	ected by the
Michigan rig	ht to farm act."				
		2. CONTIN	IGENCIES		
	0 1	on satisfactory complet gencies applicable to t		0	
2.1 Financing	J. Purchaser qua	alifying for and obta	ining a mortg	age commitme	nt as designated
below for wh	iich Purchaser ag	grees to apply withir	າ	business days	and pursue in god
faith upon a	cceptance of th	nis contract. Borrowe	er intends to c	btain mortgag	e approval and
financing co	ntingency shall k	be removed in writin	g on or befor	e (date)	
	CON	IVENTIONAL loan cor	mmitment in t	he amount of	
\$					(of the pric
т	FHA/	/VA loan commitmer	nt in the amou	unt of	
*					
					(of the pric
\$ Note:	FHA/VA loans re	require the Seller to pa	y certain fees.	Seller agrees to p	ay up to

 2.2 Termite Inspection. An inspection of the property at the expense of
from a licensed exterminating company resulting in a report satisfactory to Purchaser regarding
the presence of any termite or wood destroying insect infestation or any resulting damage. This
contingency to be removed on or before Purchaser
shall provide Seller with 24 hours prior notice of inspection.
 2.3 Contractor's Inspection. An inspection of the property at Purchaser's expense, resulting in a
report satisfactory to Purchaser. This contingency is to be removed within business
days from date of final acceptance of this Contract. Purchaser shall provide Seller with 24 hours
prior notice of inspection.
 2.4 Radon Inspection. An inspection of the property at the expense of
for the presence of radon gas resulting in a report satisfactory to the Purchaser. This
contingency is to be removed on or before
2.5 Attorney Approvals. Approval of contract language by:
(a). Seller's attorney, within business days from date of final acceptance of this contract.
(b). Purchaser's attorney, within business days from date of final acceptance of this contract.
2.6 Well and Septic. A report satisfactory to Purchaser and Seller from an inspector authorized by
the County Health Department approves the condition of the well and/or septic system. Seller
agrees to promptly contract for an inspection upon execution of this contract. This contingency
is to be removed on or before
2.7 Title. Approval of a commitment for an ALTA residential policy for title insurance issued
through Liberty Title Agency. This contingency is to be removed on or before
2.8 Sale of Purchaser's Property. Check any that pertain to the Sale of Purchaser's property
located at,
Obtaining a signed Sales Contract on Purchaser's property on or before
Removal of all contingencies from a Sales Contract on Purchaser's property on or
before
Closing on the sale of Purchaser's Property on or before
After Purchaser has removed the above contingency regarding the sale of Purchaser's property,
Purchaser will be in default if Purchaser's financing contingency is not removed due to failure to
sell said property.

Page _____ of ____

2.9 Other			
-			

Contingencies: If any contingency in this Contract is not removed in writing by a required date, this contract becomes voidable. After that date, and until the contingency is removed, either party may terminate the contract by written notice to the other at which time the earnest money will be returned to the Purchaser.

3. CLOSING

- 3.1 Closing. Seller has designated Liberty Title Agency as Settlement Agent for this transaction due to the protections offered by their Umbrella closing package, which includes cybercrime insurance, secure payment systems and stringent financial controls. The Umbrella package also includes an upgrade to Purchaser's Title Insurance policy which provides significant additional insurance to Purchaser including protection against future Deed Fraud and forgery. If you are getting a mortgage, please advise your lender to order title insurance from Liberty Title Agency. The closing shall occur on or before _______ at the offices of Liberty Title Agency or Purchaser's lender. Seller and Purchaser agree to pay their own customary closing fees imposed in connection with the sale transaction. Purchaser shall pay any mortgage closing fees in connection with the mortgage closing.
- **3.2 Form of Conveyance.** Seller agrees to grant and convey by warranty deed a marketable title to the property, subject only to the encumbrances permitted by this contract. Seller will pay transfer tax when title passes.
- **3.3 Prorations.** Association fees, fuel, insurance, interest, or rent, if any, are to be prorated as of the date of closing. TAXES will be treated as if they cover the CALENDAR YEAR in which they are first billed. TAXES first billed in years prior to year of Closing will be paid by SELLER without proration. TAXES which are first billed in the year of Closing will be prorated so that SELLER will pay taxes from the first of the year to Closing date; and BUYER will pay taxes for the balance of the year, including the date of Closing.

If both tax bills for the current year have not yet been issued as of the Closing date, then the current taxable value and the total annual millage rate from the previous year's tax bills shall be used to estimate the current year's taxes (any administrative fee shall be added to this amount) and those estimated current year's taxes plus administrative fee shall be prorated.

If the transaction closes after bo	th the July and December tax bills have been issued, the total of
these two actual bills shall be us	ed to determine the tax proration. The settlement agent will
retain from Seller \$	to be applied to the final billing for water and sewer
charges. After payment, any b	alance remaining will be remitted to Seller and any balance due
will be paid by Seller.	
3.4 Benefit Charges . Any "bene	fit charges" against the property made by any government
authority or private association	for installation of, or tap-in fees for, water service, sanitary sewer,
and/or storm sewer service, for	which charges have been made, incurred and/or billed before
the date of closing, will be paid	by Seller. Any charges incurred after closing will be paid by
Purchaser.	
3.5 Special Assessments. All spe	ecial assessments that have been assessed and are a lien on the
property at the date of closing	will be paid by Seller. The cost of improvements that are subject
to future assessments against th	e property assessed after the date of closing will be paid by
Purchaser.	
3.6 Title Insurance . Seller will pro	vide an ALTA residential policy of title insurance, including a
policy commitment prior to clos	ing, issued through Liberty Title Agency, in the amount of the sale
price, at Seller's expense.	
3.7 Possession. Possession to be	given on or before From and including
the date of closing, up to but no	ot including the date of vacating property as agreed, Seller will
pay the sum of \$	per day. The settlement agent will retain in escrow from
Seller at closing the sum of \$	for occupancy between the time of closing
and delivery of keys by Seller to	Purchaser. Within ten (10) days after delivery of keys by Seller,
the settlement agent will disburs	e the balance, if any, of this escrow according to the terms of
the escrow agreement.	
3.8 Compliance with Assessmer	at. Seller represents that if Seller acquired title after January, 1995,
Seller has complied with Public	Act 415 of 1994; MCLA 211.27, requiring the disclosure of the
purchase price to the local asse	essor.

4. MISCELLANEOUS

- **4.1 Casualty Loss.** Until delivery of deed, risk of loss by fire, windstorm or other casualty is assumed by Seller.
- **4.2 Binding Contract; Assignment; Survival.** This Contract binds Purchaser, Seller, their heirs and personal representatives, and anyone succeeding to their interest in the property. Purchaser will not assign this Contract without Seller's prior written permission which may be withheld in Seller's sole discretion. Unless modified or waived in writing, all covenants, warranties and representations contained in this Contract shall survive the closing.
- **4.3 Default.** If Purchaser defaults, Seller may pursue legal remedies, or may cancel the Contract and claim the earnest money as liquidated damages. If Seller defaults, Purchaser may enforce this contract, demand a refund of the earnest money in termination of this Contract, or pursue legal remedies. TIME IS OF THE ESSENCE FOR THE PERFORMANCE OF THIS CONTRACT.

4.4 Warranty. Seller warrants that all equipment and improvements, exception below will be in working condition at time of possession, and that premises	
of refuse and debris. Excluded from this warranty:	
PURCHASER ACKNOWLEDGES HAVING BEEN ADVISED TO HAVE A CONTRA	CTOR'S INSPECTION
OF THE PROPERTY. PURCHASER —— DOES ACKNOWLEDGE RECEIPT OF TH	le seller's
DISCLOSURE STATEMENT AND LEAD BASED PAINT ADVISORY BOOKLET Ini	itials Initials
4.5 Facsimile/FAX Authority. Offers, acceptances, and notices required by	y this Contract can be
delivered by Facsimile/FAX and/or Electronic copy.	
4.6 Brokers. Purchaser warrants to Seller that no broker or agent is entitled arising from this Contract other than	
who is to receive a commission in the amount of \$	
Purchaser hereby indemnifies and holds Seller harmless from any loss, cost without limitation, reasonable attorney's fees, arising from any breach of the	or damage, including

Page _____ of ____

warranty shall survive the closing.

Contract previously ex	vill be formed only upon the execution be cuted by Purchaser.	, , ,
Witness:	PURCHASER:	(Date)
Witness:	PURCHASER:	(Date)
Witness:	SELLER:	(Date)
Witness:	SELLER:	(Date)
I HAVE RECEIVED A FUL PURCHASER'S INITIALS_	LY EXECUTED COPY OF THIS CONTRACT	

ADDENDUM

WITH REFERENCE TO A REAL ESTA	ATE SALE/PURCHASE CONTRAC	T Dated:
between		("Seller")
for the property commonly known		("Purchaser")
THE SALE/PURCHASE CONTRACT	T IS AMENDED/SUPPLEMENTED A	AS FOLLOWS:
Witness:	PURCHASER:	(Date)
Witness:	PURCHASER:	(Date)
Witness:	SELLER:	(Date)
Witness:	SELLER:	(Date)
PURCHASER'S RECEIPT: The und acceptance of this Addendum	_	edge receipt of Seller's signed
PURCHASER:	PURCHASER:	(Date)

Page _____ of ____

Removal/Extension of Specified Contingency(ies)

THE UNDERSIGNED SELLERS AND PURCHASERS, PARTIES TO A CERTAIN REAL ESTATE SALE/PURCHASE CONTRACT Dated:			
and covering property com	nmonly known as:		
and which contains a conti	ngency clause with regard t	ro: (Check if appl	icable)
	Remove Contingency	Extend Contir	ngency
Financing		□ Until (date)
Contractor's Inspection		□ Until (date)
Termite Inspection		□ Until (date)
Approval by Attorney(ies)		□ Until (date)
Title		□ Until (date)
Well & Septic		□ Until (date)
Soil Evaluation		□ Until (date)
Survey		□ Until (date)
Credit Report		□ Until (date)
Contingency on Sale of Purchaser's Property		□ Until (date)
Other		□ Until (date)
Other		□ Until (date)
Other		□ Until (date)
All other terms and condition	ons of the Real Estate Sale/Pu	urchase Contract	remain the same.
PURCHASER	PURCHASER:		(Date)
	SELLER:		(Date)



LEAD-BASED PAINT SELLER'S DISCLOSURE FORM



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Sellers Estimated Proceeds Worksheet

1.	Your Selling Price	. \$	
PLU	JS Your Credits		
	Prorated Property Taxes ¹	+	
	Prorated Rents (if appropriate)	+	
	Personal Property (e.g., appliances or other items for which the Seller is paying, but which are not included in your home's selling price)	+	
2.	Your Credits	= \$	
3.	Total Amount Due to You	\$	
	Add Your Selling Price (#1) and Your Cred	its (#2) to find the total amount due to you	
M	NUS Your Expenses		
	Mortgage Payoff (on closing date)	+	
	Any Other Liens on the property	+	
	Legal Fees	+	
	Title Work ²	+	
	Recording or Notary Fees	+	
	Transfer Taxes ³	+	
	Surveys and Inspections ⁴	+	
	Repairs ⁴	+	
	Other	+	
4.	Your Expenses	= \$	
5.	Total Estimated Proceeds After Closing.	. \$	

Subtract Your Expenses (#4) from The Total Amount Due To You (#3). This amount is Your Estimated Proceeds After Closing (#5).

Final actual proceeds cannot be determined until the day of closing and may be affected by credits and expenses which are not listed on this worksheet. You should consult your attorney, settlement agent or Title Company for a more accurate listing of your home-selling credits and expenses. Therefore, Liberty Title disclaims any liability for loss or damage which may be incurred by reason of the use of this worksheet.

¹ In Michigan it is customary for the Buyer to reimburse the Seller for property taxes which are assumed to be "paid in advance" (e.g. if you close on October 1, the Seller is reimbursed for 2/12 of the previous December bill and 9/12 of the July bill.) Go to libertytitle.com for further information.

² For an estimate of title insurance visit our website at http://www.libertytitle.com/rate-calculator/

In Michigan the transfer tax is \$8.60/\$1,000.

⁴ These items are negotiable and are not required from the Seller in every home sale.



EARNEST MONEY ESCROW AGREEMENT

File Number:	
Seller(s):	
Purchaser(s):	
Property Address:	
and covering the above	and Purchaser are parties to Real Estate Sale/Purchase Contract dated referenced property. The undersigned hereby deposit with Liberty Title Agency ("Escrow Agent")("Funds") to be held by the Escrow Agent under the following terms and conditions:

- 1) The EMD is to be held until such time as the following terms and conditions are met:
 - a. Escrow Agent is authorized and directed to apply the EMD toward the purchase price at closing: OR
 - Escrow Agent is authorized and directed to release the EMD in accordance with written instructions signed by the Seller and Purchaser. Any such instructions shall clearly indicate the payee and amount, if applicable: OR
 - c. Absent joint written and signed instructions by both parties, Escrow Agent, in its sole discretion, may release the EMD back to the depositing party.
- 2) Upon making delivery as outlined in Paragraph 1, Escrow Agent will be released and acquitted from any further liabilities concerning the EMD, it being expressly understood that such liability is limited by the terms and conditions set forth herein.
- 3) Disbursement of funds will be by check drawn on Escrow Agent's Escrow Account. In the event that the undersigned demand that the Funds be disbursed by certified check, cashier's check, or wire transfer, Escrow Agent is authorized to deduct its costs in disbursing the Funds in this fashion.
- 4) In the event of any dispute between the parties as to the disposition of the Funds, Escrow Agent may decline to disburse the Funds. Escrow Agent may also interplead the Funds with the Circuit Court or District Court, as applicable, in order to receive court order directing it how to disburse said funds. In the event court proceedings are instituted, Escrow Agent shall recover its reasonable attorney's fees, court costs and employee costs involved in such proceedings, deducting the sum from said funds.
- 5) Escrow Agent shall not be liable for any loss or damage resulting from any loss or impairment of escrowed funds due to the failure, insolvency or suspension of a financial institution.
- 6) Escrow Agent is not under any duty to invest the Funds on behalf of either Purchaser or Seller Escrow Agent may comingle the Funds with other deposits held by Escrow Agent.
- 7) The undersigned jointly and severally indemnify and hold Liberty Title Agency of harmless for any loss, cost or damage which it may suffer from acting as escrow agent, except for damages caused by its willful negligence or intentional misconduct.
- 8) This agreement may not be modified or amended in any way except by written agreement executed by Purchaser, Seller, and Escrow Agent.

EARNEST MONEY ESCROW AGREEMENT (CONTINUED)

9) Notices to be given under this agreement may be given in writing or by electronic communication to Escrow Agent. The undersigned authorize Escrow Agent to rely on communications from their Real Estate Agents as though the communications were made directly by the undersigned.

OW AGENT	:		
SEL	LER(S):		
Date	Signature		Date
		Print	
	Phone:		
PURCH	HASER(S):		
Date	Signature		Date
		Print	
	Phone:		
	Date PURCH	Phone: PURCHASER(S): Date Signature	SELLER(S): Date Signature Print Phone: PURCHASER(S): Date Signature Print



MORTGAGE PAYOFF AUTHORIZATION

LENDER PHON	E:		
ACCOUNT/LOA	N NO:		
**NOTE: IF THI	S IS A HOME EC	ALLITY/CREDIT LINE DIE	ASE FREEZE THE ACCOUNT
THE ABOVE RE	FERENCED AC	COUNT(S). THIS INCLUDE	REBY AUTHORIZE YOU TO RELEASE INFORMATION FOR
THE ABOVE RE	FERENCED AC	COUNT(S). THIS INCLUDE	
THE ABOVE RE PAYOFF LETTE	FERENCED AC	COUNT(S). THIS INCLUDI VERBAL UPDATES IF NEI	ES, BUT IS NOT LIMITED TO, SUBMITTING A WRITTEN
THE ABOVE RE PAYOFF LETTE PLEASE PROVI	FERENCED ACCER AND GIVING Y	COUNT(S). THIS INCLUDI VERBAL UPDATES IF NEI	ES, BUT IS NOT LIMITED TO, SUBMITTING A WRITTEN EDED TO LIBERTY TITLE AGENCY. WITH PER DIEM.
THE ABOVE RE PAYOFF LETTE PLEASE PROVI	FERENCED ACCER AND GIVING Y	COUNT(S). THIS INCLUDI VERBAL UPDATES IF NEI GURES AS OF	ES, BUT IS NOT LIMITED TO, SUBMITTING A WRITTEN EDED TO LIBERTY TITLE AGENCY. WITH PER DIEM.
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Homeowners Association/Condominium Status

Please Complete All Lines Marked With ▶

► Property Address:		
►Seller's Name:		
►Condominium Name:		
► Amount of Dues per 1 billing cycle	: \$	
► Are dues paid: cycle? () Monthly () Quarterly () Annually () Other		
► Are dues paid current? () Yes / Date paid		
► PAID DUES Period Covered: Month/I	Dav/Year	to Month/Day/Year
► ARREAR DUES Period Owing: Month/i		
► Name:Condominium Management Co		
► Contact:Contact Person or Association	Manager-Treasurer	
►Phone No:	Fax No	D:
►Email (if known):		
We authorize management to confi membership transfer packet and a t	rm this information and to	
SELLER	SELLER	(Date)
PLEASE SEND THE INFORMATION TO:	NAME:PHONE:	
	TILL INO.	

Buyers Information Sheet PLEASE FILL OUT COMPLETELY

Name (1):				
_				
_				
		Name (1)	Name	e(2) Check if same home # as (1)
Home Phone	No:			
Marital Sto	atus: □ Married	□ Divorced	□ Single	□ Trust US Citizen: □
New Mortgag	ge Lender:			
Lender	Address:			
Contact/Loa	n Officer:			
Lender P	'hone No:			_ Ext:
Email	l Address:			
Mortgage	Amount: \$			
Type of Loan:	:			
() C	onventional			
() FH				
() V	4			
Note:				

Sellers Information Sheet

PLEASE FILL OUT COMPLETELY

Name(1):		
Email (1):		
Name (2):		
Email (2):		
Mailing —		
· ·		
٨	Name (1)	Name (2) Check if same home # as (1)
Home Phone No:		
1st Mortgage held by:		
		Ext:
	Request Attached	
and Mortagae hold by		
2nd Mortgage held by:		
		Evrl
Lender Phone No:		Ext:
() Payon Re	equest Attached	
Other Liens/Loans against proper	ty hold by:	
Offier Lieris/Louris against proper	Ty field by.	
Loan/Account No(s)		
Phone No(s)		
1110110110[3]		
Forwarding Information After Clos	sing: Phone:	
Address:		

Safety Tips

One of the things people take for granted when showing their home is safety. When you put your home up for sale and start inviting strangers into your house, you need to consider some of them may not have good intentions. Here are a few practical tips to keep you and your family safe.

- Never show your home alone.
- Store all your valuables out of sight.
- If you have guns, store them at a family or friends house if possible. If not, make sure they are locked and out of sight.
- Get some personal information from the person(s) who want to see your home, such as a name, telephone number and where they work.
- Call the number they gave you and confirm the appointment. This will verify that the information they gave you is correct.
- Put the visitors personal information in a book or folder. Give this information to a trusted friend for safekeeping.
- Have the person(s) you are showing your house to stay together. Stay with them at all times.
- Try and make arrangements for your kids to go to a friend's house.
- If the house is vacant and you are meeting the person(s) there, do not park your car where it can be blocked in.

We forget that Realtors® offer safety as well as help when selling our homes. Realtors® usually get personal information on people whom they are showing property to such as where they live and work. They also tend to have the person(s) meet them at their office so they can all ride in the Realtors® car. This way the person(s) have to leave their car in the Realtors® parking lot. Realtors® also try to keep people together when showing your home so they do not have to worry about theft. Realtors® also usually pre-qualify the people prior to showing them your home so you know that the person(s) looking can actually afford to buy your house.